



Rangoli Tradecomm Ltd crosses major milestones during FY2020-21

Registers stellar financial performance for the FY2020-21

EARNING SYNOPSIS

- ❖ Financial Performance for FY2020-21:
 - Revenues: INR 1187 Cr ↑ 7x
 - EBITDA: INR 71 Cr ↑ 23x
 - PAT: INR 51 Cr ↑ 24x
 - EBIDTA Margins - 6% & PAT Margins - 4.3%
- ❖ Significant scale up in business within short span of time since commencement of full-fledged operations of the company
- ❖ Redefining ***Supply-Chain-Engineering***

Key Milestones achieved during the year

- ❖ Maiden BSE-SME IPO oversubscribed by **1.5x raising INR 45 Cr**
- ❖ Revenues for the year tops **INR 1187 Cr** and PAT **INR 51 Cr**
- ❖ Net-worth crosses **INR 133 Cr**

May 31, 2021: Rangoli Tradecomm Ltd (BSE-SME listed company with BSE Code: 543274) engaged in the Trading business of Polymers, Textile products, Metals – ferrous & non-ferrous, manganese & various commodities, has posted stellar performance for the financial year FY2020-21.

FY2020-21 Key Performance Highlights:

RS CRORES	H2FY2021	H2FY2020	% YOY	FY2021	FY2020	% YOY
Total Revenue	1,040	164	534.1	1,187	165	617.7
EBITDA	56	3	1,784.6	71	3	2,235.8
<i>EBITDA Margin (%)</i>	<i>5.4</i>	<i>1.8</i>		<i>6.0</i>	<i>1.9</i>	
PBT	55	3	1,765.4	71	3	2,217.4
PAT	39	2	1,873.7	51	2	2,300.6
<i>PAT Margin (%)</i>	<i>3.8</i>	<i>1.3</i>		<i>4.3</i>	<i>1.3</i>	
*Diluted EPS (Rs)	48.3	2.5		61.5	2.6	
Net-worth	133	12		133	12	
Debt-Equity (x)	0.4	3.6		0.4	3.6	

* Diluted EPS for all periods presented considers number of equity shares after IPO (82,41,008 shares)

The company has registered robust all-round performance on all parameters – Revenues, Margins and Profitability despite challenging economic environment on account of spread of Covid-19 pandemic globally.

The company posted revenues of **INR 1187 Cr** driven by its aggressive all-round strategy across product categories and markets. Revenues jumped by 7x during the year. The revenue growth was equally supported by improved profitability as EBIDTA and PAT jumped by 23x and 24x respectively to **INR 71 cr & INR 51 Cr**. EBIDTA Margins improved from 1.9% to 6.0% and PAT Margins improved from 1.3% to 4.3% as the company reaped the benefits of its unique business model. The diluted Earnings Per Share (EPS) for FY 20-21 is **INR 61.5**

Business Update:

Rangoli Tradecomm Ltd has built a distinguished business model, which has been instrumental in accelerating the growth of the company within very short span of time. The company has a wide basket of product portfolio across polymers, PVC, textiles, metals and many more commodities, which offers it a wider and scalable market to cater.

